



## **Purpose**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

### Product: Leadersel Balanced | Isin: LU0364757145

**Ersel Gestion Internationale S.A.** Name of PRIIP manufacturer:

Competent Authority: The Commission de Surveillance du Secteur Financier (CSSF) is responsible

for supervising Ersel Gestion Internationale S.A in relation to this Key

Information Document

24/07/2024 Date of Production of the KID:

Ersel Gestion Internationale S.A. is authorised in Luxembourg and regulated by the Commission de Surveillance du Secteur Financier (CSSF)



For more information call the number : 800353999





## What is this product?

Type: Balanced, income accumulation

Objectives: The Fund is actively managed and aims to achieve capital growth and generate income. The Fund does not refer to a Benchmark. To achieve these objectives, the Fund invests in a flexible manner in a balanced mix of different asset classes of international bond and equity securities and money market instruments including through Undertakings for Collective Investment in Transferable Securities (UCITS) and/or other Undertakings for Collective Investment (UCIs).

**Investment Policy:** The Fund may:

- invest up to 75% of its net assets in equities
- invest up to 90% of its net assets in bonds
- use derivatives not only for hedging purposes.

The Fund's investment decisions are made on a discretionary basis. The value of the Fund is calculated and expressed in Euros. Redemption: The frequency of partial or total Redemption held by unitholders is aligned with the frequency of calculation of the unit value of the unit, which is determined on a daily basis, except on days when national stock exchanges are closed and on national holidays, when national stock exchanges are open.

**Maturity**: The Fund is established without limits of duration

Intended retail investor: The Fund is intended for a retail client with an adequate level of theoretical knowledge and financial experience, who has the ability to withstand potentially high financial losses and who aims to obtain growth of the invested capital, over a recommended time horizon of at least 2 to 5 years, consistent with the level of risk assumed. According to the Rules, the Fund may be subscribed for an amount, net of subscription charges and expenses, of not less than EUR 2,500.



# What are the risks and what could I get in return?

5 6 Risk indicator LOWER RISK HIGHER RISK

The synthetic risk indicator assumes that the product is held for 5 years and is an indicative indication of the level of risk of this product compared to other products. It expresses the probability that the product will suffer monetary losses due to movements in the market or due to our inability to pay you what is owed. We have rated this product at level 3 out of 7, which corresponds to a medium-low risk class. This rates the potential losses from future performance at a medium-low level and poor market conditions are unlikely to impact our capacity to pay you. This product does not include any protection from future market performance, so you may lose all or part of your investment

24/07/2024



# **Performance scenarios**

Investment: € 10.000

Scenarios		1 year	5 years *
Minimum	There is no guaranteed minimum return		
Stress scenario	What you might get back after costs	€ 7.430	€ 7.250
	Average return each year	-25,7%	-6,2%
Unfavourable scenario	What you might get back after costs	€ 8.930	€ 9.630
	Average return each year	-10,7%	-0,8%
Moderate scenario	What you might get back after costs	€ 10.210	€ 11.020
	Average return each year	2,1%	2,0%
Favourable scenario	What you might get back after costs	€ 11.460	€ 12.180
	Average return each year	14,6%	4,0%

<sup>\*</sup> Recommended holding period

What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The unfavourable, moderate, and favourable scenarios shown are illustrations using the worst, average, and best performance of the product, which may include reference/proxy index variables, over the last 10 years. Markets could develop very differently in the future. The stress scenario shows what you might get back in extreme market circumstances. The figures shown include all the costs of the product itself but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.



## What happens if Ersel Gestion Internationale S.A. is unable to pay out?

The assets of the Fund are held in safekeeping by its Depositary, CACEIS Bank Luxembourg Branch. In the event of the insolvency of the Manager, the Fund's assets in the safekeeping of the Depositary will not be affected. However, in the event of the insolvency of the Depositary or a delegate thereof, the Fund may suffer a financial loss. However, this risk is mitigated to a certain extent by the fact the Depositary is required by law and regulation to segregate its own assets from the assets of the Fund. The Depositary will also be liable to the Fund and the investors for any loss arising from, among other things, its negligence, fraud or intentional failure properly to fulfill its obligations.



## What are the costs?

The expenses incurred are used to cover the management costs of the Fund including the costs of marketing and distribution of the Fund. These expenses reduce the potential return on the investment. The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods.

Costs over time

Costs over time	investment : € 10:000		
	lf you cash in after 1 year	If you cash in after 5 years	
Total costs	€ 135	€ 763	
Impact on return (RIY) per year	1,4%	1,4% each year	

24/07/2024



#### **Composition of costs**

One-off cost upon entry or exit		If you redeem after one year.
Entry costs	Entry charges are not applied.	€ 0
Exit costs	Exit charges are not applied.	€ 0
Ongoing costs		
Management fees and other administrative or operating cost	The impact of the costs that we take each year for managing your investments.	€ 94
Transaction costs	The impact of the costs of us buying and selling underlying investments for the product.	€8
Incidental costs taken under	specific conditions	
Performance fees	The performance fees are calculated in accordance with the methodology described in the Fund's prospectus: A maximum rate of 15% calculated and accrued daily on the annual outperformance with respect to the High Watermark (highest year-end value recorded since the Fund's inception) and if the performance of the net asset value per unit since the last day of the previous calendar year is greater than 2%.	€ 33



# How long should I hold it and can take money out early?

### Recommended holding period: 5 years

This product is to be considered a medium to long-term investment and therefore a time horizon of at least 5 years is recommended. The period was chosen on the basis of the product's characteristics and profitability.



### How can I complain?

If you are not entirely satisfied with any aspect of the service you have received and you wish to complain, you can write to the distributors or also directly to the Management Company simply by writing to Ersel Gestion Internationale S.A., 17 rue Jean l'Aveugle, L-1148 Luxembourg, Grand Duchy of Luxembourgor or e-mail us at compliance@ersel.lu. The Management Company will treat the complaints received with the utmost diligence, and will inform the investor of its decisions within sixty days of receipt of the complaint.

## Other relevant information

Participation in the Fund is governed by the Management Regulations, which are made available free of charge on written request to the Management Company, Ersel Gestion Internationale S.A., 17 rue Jean l'Aveugle, L-1148 Luxembourg, Grand Duchy of Luxembourg, or by sending an e-mail to info@ersel.lu as are any other documents containing practical information about the Fund: the Prospectus, the latest annual report (management report) and the latest semi-annual report. Detailed information on the staff remuneration and incentive policy and practices available on the Company's website (www.ersel.it/RemunerationPolicy.pdf).

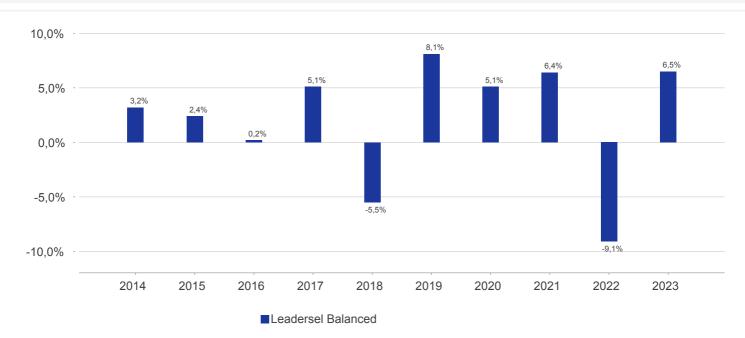
24/07/2024 3



# Past performance

### Product : Leadersel Balanced | Isin: LU0364757145

Name of PRIIP manufacturer : Ersel Gestion Internationale S.A.



Past performance is not a reliable indicator of future performance. In the future, markets may perform very differently. Past performance can help to assess how the fund was previously managed and to compare it with the benchmark. This chart shows the fund's performance in terms of annual percentage loss or gain over the past 2 years compared to its benchmark. Performance is shown net of ongoing charges. Entry and exit fees are excluded from the calculation.

24/07/2024 **4**